



J THOMAS & COMPANY PRIVATE LIMITED

KOLKATA MARKET SYNOPSIS - SALE 23

CTC

Market Report
· Strong demand for Good and Best Assams which saw seasonal improvement in quality.
· Remainder including reprints witnessed limited enquiry and saw outlots.
· Dooars and nominal quantity of Cachar followed similar trend.

Buying Analysis

· Western India : Operated on the better teas on offer
· Hindustan Unilever: Active TCPL : Selective on plainer sorts
· Exporters : Some enquiry on bolder broken and fannings

Orthodox

Market Report
· Strong demand.
· Teas with seasonal improvement in quality sold at firm to dearer rates. Remainder firm around last. Leafy fannings and cleaner secondaries firm around last.
· Remainder browner stalkier varieties irregular and at times tended lower following quality.

Buying Analysis

· Middle East : Active
· CIS: Active

DUST

Market Report
· Good demand .
· Browner fibrous sorts and reprints witnessed less enquiry.
· Dooars and Cachars similar trend.

Buying Analysis

· Hindustan Unilever: Active TCPL : Selective
· Western India : Good Support on Liquoring Teas
· Other Internal and Local : Operated

Darjeeling

Market Report
· Fair demand .
· Primarily reprinted whole leaf grades on offer sold between Rs.300-450/- in line with quality with few selective teas sold higher. Broken followed a similar trend while Fannings witnessed many outlots and failed to garner much competition.
· Local/Internal: Mainstay Exporters: Operated TCPL : Quiet

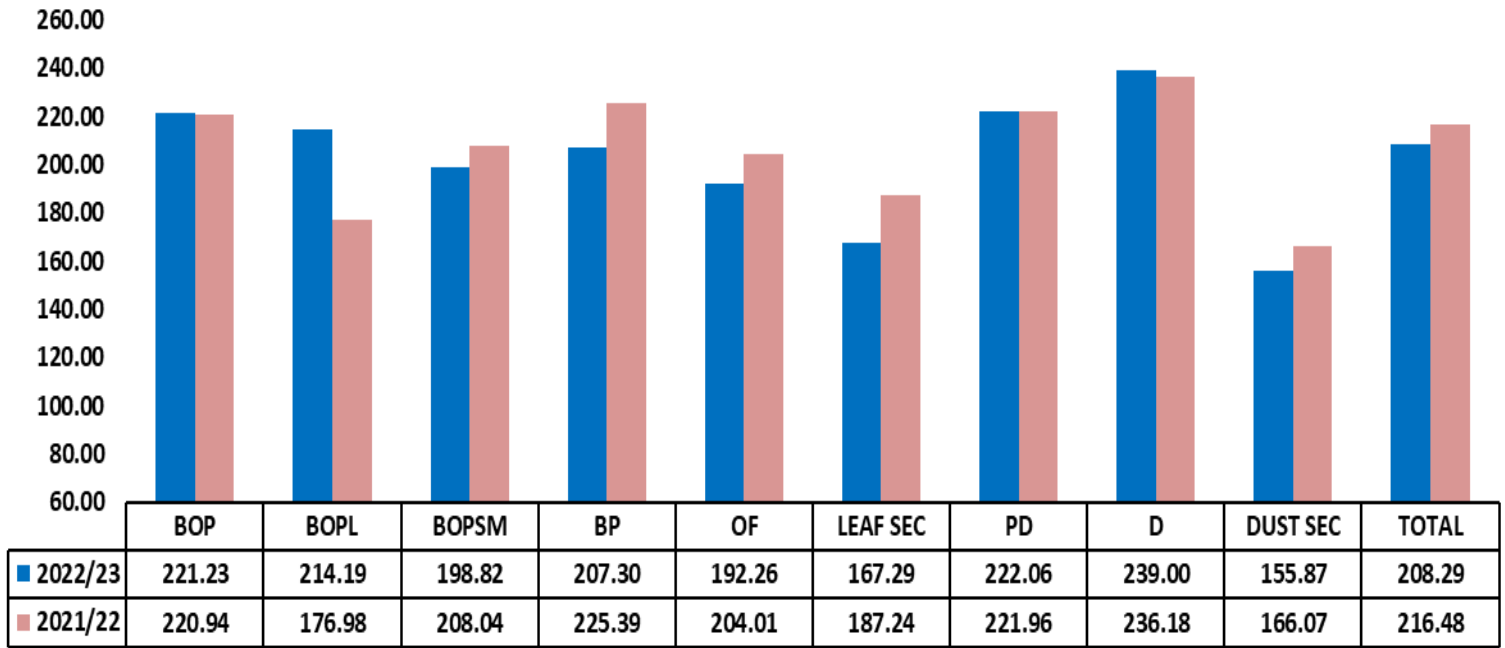
AUCTION AVERAGES

	2022/23			2021/22			UP TO SALE 23		
	SALE 23	SALE 22	+/-	SALE 23	SALE 22	+/-	2022/23	2021/22	2020/21
CTC LEAF	214.16	186.41	27.75	230.80	222.47	8.32	206.57	218.48	191.91
DUST	208.45	199.26	9.18	219.65	214.45	5.20	212.97	210.87	183.26
TOTAL	212.26	189.99	22.27	227.46	220.14	7.32	208.29	216.48	190.14
ORTHODOX	314.30	270.04	44.26	248.13	240.21	7.92	269.78	246.01	254.72
DARJEELING	278.28	296.84	-18.55	436.77	463.85	-27.08	416.79	547.22	536.90
ALL TEAS	237.96	215.64	22.33	237.97	232.53	5.44	230.06	230.40	219.32

KOLKATA AUCTION AVERAGES

SALE		19	20	21	22	23	24
CTC LEAF	2022/23	193.63	196.88	186.15	186.41	214.16	
	2021/22	216.59	229.41	234.27	222.47	230.80	235.78
DUST	2022/23	207.84	200.75	189.22	199.26	208.45	
	2021/22	208.06	205.51	210.07	214.45	219.65	237.60
TOTAL	2022/23	197.51	197.95	187.06	189.99	212.26	
	2021/22	214.21	221.95	226.43	220.14	227.46	236.20
ORTHODOX	2022/23	265.90	259.31	261.32	270.04	314.30	
	2021/22	240.80	237.50	248.46	240.21	248.13	260.35
DARJEELING	2022/23	503.92	395.40	343.42	296.84	278.28	
	2021/22	579.77	636.32	560.23	463.85	436.77	432.38

Kolkata Grade Wise Averages CTC Leaf / Dust Upto Sale 23



KOLKATA GRADE WISE ORTHODOX AVARAGES UPTO SALE 23

GRADE	2022 - 23		2021 - 22		GRADE	2022 - 23		2021 - 22		GRADE	2022 - 23		2021 - 22	
	QTY.	AVG	QTY.	AVG		QTY.	AVG	QTY.	AVG		QTY.	AVG	QTY.	AVG
TGFOP1	157713.6	356.48	152584.2	292.77	FBOP	657000.6	284.12	880221.9	243.62	GBOP1/FBOP1	406324.5	201.62	370358.6	186.16
TGFOP	460164.7	328.00	509468.6	278.40	GFBOP	311122.9	283.16	308850.5	241.52	BOPF/GOF/FOF	238039.7	208.02	343467.8	177.79
GFOP	256439.9	309.08	303347.1	295.62	GBOP	359666.1	277.38	435303.9	235.70					
FOP	237280.8	252.73	269253.9	259.79	BPS	136234.1	271.00	126834.1	277.66					

OFFER / SOLD QUANTITY & AVERAGE PRICE CTC / DUST

	THIS SALE				LAST SALE				TO DATE			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
BROKENS	1,140,017	715,613	217.96	37%	1,069,648	674,009	187.84	37%	9,432,784	5,351,060	207.69	43%
FANNINGS	372,791	238,010	220.81	36%	275,810	150,107	197.31	46%	2,731,047	1,579,622	216.00	42%
LEAF SEC.	102,336	61,558	144.15	40%	104,976	67,960	148.15	35%	737,246	532,479	167.29	28%
LEAF TOTAL	1,615,144.4	1,015,181.3	214.16	37%	1,450,434.2	892,075.6	186.41	38%	12,901,076.7	7,463,160.8	206.57	42%
DUST	610,364	418,756	220.58	31%	404,276	287,692	209.22	29%	4,003,271	2,360,810	222.38	41%
DUST SEC.	129,675	86,035	149.41	34%	82,900	56,816	148.87	31%	620,978	389,043	155.87	37%
DUST TOTAL	740,038.3	504,790.5	208.45	32%	487,176.3	344,507.7	199.26	29%	4,624,249.1	2,749,853.2	212.97	41%
TOTAL	2,355,182.7	1,519,971.8	212.26	35%	1,937,610.5	1,236,583.3	189.99	36%	17,525,325.8	10,213,014.0	208.29	42%

OFFER / SOLD QUANTITY & AVERAGE PRICE ORTHODOX

WHOLE LEAF	221,353	190,465	365.45	14%	186,575	177,515	301.80	5%	1,693,996	1,592,741	302.71	6%
BROKENS	184,761	178,592	337.42	3%	171,907	167,370	310.36	3%	1,822,734	1,771,108	280.59	3%
FANNINGS	45,911	41,721	219.31	9%	40,364	32,631	205.45	19%	324,132	289,937	199.89	11%
SECONDARY	88,901	76,302	184.47	14%	154,716	141,633	197.46	8%	689,919	632,830	188.69	8%
ORTH. TOTAL	540,926.7	487,080.8	314.30	10%	553,561.5	519,148.1	270.04	6%	4,530,781.8	4,286,616.0	269.78	5%

OFFER / SOLD QUANTITY & AVERAGE PRICE DARJEELING

WHOLE LEAF	28,873	19,277	424.11	33%	34,991	19,242	431.84	45%	266,127	140,480	588.35	47%
BROKENS	26,844	20,443	178.87	24%	25,938	15,121	191.64	42%	144,538	85,896	245.82	41%
FANNINGS	26,745	7,039	167.66	74%	31,435	8,386	176.75	73%	141,262	52,023	235.81	63%
DARJ. TOTAL	82,461.6	46,759.1	278.28	43%	92,364.8	42,748.7	296.84	54%	551,926.7	278,398.3	416.79	50%

OFFER / SOLD QUANTITY & AVERAGE PRICE

CTC	THIS SALE				LAST SALE				TO DATE			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2022-23	1615144.4	1015181.3	214.16	37%	1450434.2	892075.6	186.41	38%	12901076.7	7463160.8	206.57	42%
2021-22	907297.2	578483.7	230.80	36%	809879.7	543069.2	222.47	33%	9389706.3	6630571.5	218.48	29%
DUST	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2022-23	740038.3	504790.5	208.45	32%	487176.3	344507.7	199.26	29%	4624249.1	2749853.2	212.97	41%
2021-22	365094.5	247658.1	219.65	32%	302821.6	222722.8	214.45	26%	3361544.9	2362196.5	210.87	30%
ORTHODOX	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2022-23	540926.7	487080.8	314.30	10%	553561.5	519148.1	270.04	6%	4530781.8	4286616.0	269.78	5%
2021-22	592902.5	525472.6	248.13	11%	593229.0	539962.4	240.21	9%	5324694.1	4829368.1	246.01	9%
DARJEELING	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2022-23	82461.6	46759.1	278.28	43%	92364.8	42748.7	296.84	54%	551926.7	278398.3	416.79	50%
2021-22	34176.4	16812.6	436.77	51%	40553.6	23075.2	463.85	43%	232694.2	157077.1	547.22	32%
TOTAL	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2022-23	2978571.0	2053811.7	237.96	31%	2583536.8	1798480.1	215.64	30%	22608034.2	14778028.3	230.06	35%
2021-22	1899470.6	1368427.0	237.97	28%	1746484.0	1328829.6	232.53	24%	18308639.5	13979213.2	230.40	24%

PRICE RANGE

% OF TEAS SOLD	CTC LEAF						DUST					
	2022/23		UP TO SALE 23			2022/23		UP TO SALE 23				
	SALE 23	SALE 22	2022/23	2021/22	2020/21	SALE 23	SALE 22	2022/23	2021/22	2020/21		
BELOW 160	32.34	44.89	30.38	13.98	26.15	31.55	27.19	23.91	18.46	40.01		
BETWEEN 160.00-179.99	8.43	11.40	11.25	17.62	28.46	17.87	20.21	15.09	13.07	12.56		
BETWEEN 180.00-199.99	9.04	8.89	10.41	12.70	8.43	11.48	12.67	9.85	12.80	3.81		
BETWEEN 200.00-219.99	8.90	6.87	9.35	12.71	5.72	6.61	11.50	10.00	11.76	5.99		
BETWEEN 220.00-139.99	7.04	5.38	7.72	9.34	7.62	4.32	7.35	8.52	8.31	9.72		
BETWEEN 240.00-259.99	6.02	4.52	7.05	8.49	7.49	5.26	5.07	8.24	12.90	3.55		
BETWEEN 260.00-279.99	4.68	5.39	5.77	5.90	6.75	1.94	2.12	4.64	9.65	7.77		
ABOVE 280	23.56	12.66	18.08	19.27	9.38	20.97	13.91	19.76	13.06	16.60		

PRICE RANGE

% OF TEAS SOLD	ORTHODOX					% OF TEAS SOLD	DARJEELING		
	2022/23		UP TO SALE 23				2022/23		UP TO SALE 23
	SALE 23	SALE 22	2022/23	2021/22	2020/21		SALE 23	SALE 22	2022/23
BELOW 200	18.24	25.60	15.28	14.89	19.02	BELOW 300.00	51.99	47.83	36.84
BETWEEN 200.00-219.99	3.62	6.80	4.45	4.06	5.65	BETWEEN 301.00-400.99	21.64	21.94	20.50
BETWEEN 220.00-239.99	3.94	7.93	7.80	17.03	8.48	BETWEEN 401.00-500.99	20.00	19.75	14.53
BETWEEN 240.00-259.99	2.93	7.09	7.61	26.48	5.40	BETWEEN 501.00-600.99	3.23	6.19	7.65
BETWEEN 260.00-279.99	4.49	6.16	26.72	17.09	17.51	BETWEEN 601.00-700.99	1.05	3.82	6.32
ABOVE 280	66.78	46.43	38.14	20.46	43.94	ABOVE 701.00	2.08	0.47	14.16

FUTURE FRESH OFFERING (IN PACKAGES)

SALE NO	THIS YEAR-2022					LAST YEAR-2021					DIFFERENCE				
	CTC LEAF	ORTHODOX	DARJEELING	DUST	TOTAL	LEAF	ORTHODOX	DARJEELING	DUST	TOTAL	LEAF	ORTHODOX	DARJEELING	DUST	TOTAL
24	51393	31004	2185	18810	103392	22230	16401	2554	5425	46610	29163	14603	-369	13385	56782
25	55738	32916	2553	21228	112435	29888	18852	2651	9158	60549	25850	14064	-98	12070	51886
TOTAL	107131	63920	4738	40038	215827	52118	35253	5205	14583	107159	55013	28667	-467	25455	108668

Kolkata Monthly Price Movement All Teas

330.00
300.00
270.00
240.00
210.00
180.00
150.00
120.00
90.00

	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC	JAN	FEB	MAR
2022	250.79	221.98	227.55									
2021	221.95	231.86	247.45	233.39	222.66	220.03	214.09	216.58	199.72	174.92	153.76	149.03
2020	0.00	235.61	257.39	299.74	306.81	283.87	255.65	213.51	191.96	190.80	169.81	147.25

CTTA BUYING (ALL TEAS) FOR THE SALE 23

	CTC LEAF			DUST				TOTAL			
	SALE 23										
OFFER	1,615,144.4 Kgs			OFFER	740,038.3 Kgs			OFFER	2,355,182.7 Kgs		
SOLD	1,015,181.3 Kgs			SOLD	504,790.5 Kgs			SOLD	1,519,971.8 Kgs		
SOLD %	63%			SOLD %	68%			SOLD %	65%		
ZONES	KGS.	AVG.	%		Kgs	AVG	%		Kgs	AVG	%
W.India	276,884.2	257.68	27%	W.India	124,201.9	229.02	25%	W.India	401,086.1	248.80	26%
Local	206,906.8	179.42	20%	HUL	105,347.2	258.90	21%	HUL	280,825.4	239.69	18%
HUL	175,478.2	228.16	17%	WI.Pack	60,699.2	166.90	12%	Local	228,962.6	176.06	15%
N.India	100,721.8	208.42	10%	Exports	58,302.2	161.93	12%	N.India	136,401.0	206.80	9%
WI.Pack	70,850.2	243.19	7%	S.India	57,495.5	200.79	11%	WI.Pack	131,549.4	207.99	9%
Exports	68,197.8	143.70	7%	N.India	35,679.2	202.24	7%	Exports	126,500.0	152.10	8%
Others	52,758.7	187.70	5%	Local	22,055.8	144.57	4%	S.India	66,903.5	193.45	4%
TCPL	27,695.2	135.03	3%	TCPL	18,570.0	190.20	4%	Others	62,912.8	188.30	4%
NI.Pack	26,280.4	222.17	3%	Others	10,154.1	191.46	2%	TCPL	46,265.2	157.17	3%
S.India	9,408.0	148.62	1%	NI.Pack	8,268.8	183.55	2%	NI.Pack	34,549.2	212.93	2%
				Packeteers	4,016.6	246.55	1%	Packeteers	4,016.6	246.55	0%
Grand Total	1,015,181.3	214.16	100%	TOTAL	504,790.5	208.45	100%	TOTAL	1,519,971.8	212.26	100%

	ORTHODOX			DARJEELING			
	SALE 23						
OFFER	540,926.7 Kgs			OFFER	82,461.6 Kgs		
SOLD	487,080.8 Kgs			SOLD	46,759.1 Kgs		
SOLD %	90%			SOLD %	57%		
ZONE	Kgs	AVG	%		Kgs	AVG	%
Middle East	187,927.7	293.59	39%	Local	31,973.0	250.23	68%
Others	75,263.9	336.13	15%	Exports	7,323.2	403.93	16%
Other Exports	72,569.5	372.67	15%	Others	6,368.8	259.28	14%
Local	64,341.0	296.25	13%	Domestic	646.0	179.20	1%
N.India	34,928.9	363.57	7%	N.India	255.2	413.32	1%
CIS	24,598.2	278.95	5%	TCPL	192.8	939.50	0%
Domestic	20,715.2	268.52	4%				
Exports	5,055.0	208.59	1%				
W.India	1,255.0	212.54	0%				
Packeteers	426.4	161.00	0%				
TOTAL	487,080.8	314.30	100%	TOTAL	46,759.1	278.28	100%

ASSAM CTC BATTING ORDER (GTAC+CTTA) Sale 14 to 23

MARK	2022-23		2021-22	
	KGS	AVG	KGS	AVG
GATOONGA	63731	417.14	35647	327.96
MOKRUNG	31991	392.60	11635	306.12
HALMARI	71480	384.52	55532	353.96
BANAMALIE	13565	371.65	7772	317.42
SOTAI	16154	366.70	11018	348.38
HOOKHMOL	27574	362.34	5447	391.59
SALKATHONI	76268	357.29	57738	307.73
DUFLATING	28676	356.86	8988	349.26
DECKIAJULI	46084	350.79	73910	313.32
KAMARBUND	11432	350.64	8530	299.24
SREE SIBBARI	20345	330.16	40387	267.16
GELAKEY	25480	330.06	28864	333.09
DOOMNI	86164	326.59	86407	321.40
JAMIRAH	63992	321.77	0	0.00
DILLI CLONAL	30300	318.22	65089	219.69
HIRAJULI	31180	314.94	32011	316.59
SHRIPUR	5510	314.10	16210	266.46
AMGOORIE	60094	311.39	68392	315.06
KHONA	24131	311.00	4957	292.37
BORJAN	115945	310.69	11007	320.03
DEHA	44268	309.96	35674	305.53
KOONTAI 'B'	85266	306.93	43136	320.63
MANGALAM(CLSPL)	26675	305.88	22062	289.53
MAJULI	113331	304.95	92372	312.77
BHAWANIPURPREMIUM	22180	304.79	0	0.00

* Above 5,000 Kgs.

DOOARS CTC BATTING ORDER (STAC+CTTA) Sale 14 to 23

MARK	2022-23		2021-22	
	KGS	AVG	KGS	AVG
CHULSA	78469	341.57	68676	315.72
LEESH RIVER	98203	333.95	142204	289.34
KARTICK	54360	332.46	57987	311.14
HOPE	86850	324.93	85310	301.46
DANGUAJHAR	90388	321.39	82932	315.41
ANANDAPURROYAL	43635	317.62	56185	299.83
SANKOS	118064	316.31	93590	286.65
MEENGLAS	143941	314.99	131046	305.95
HILLAROYALE	66955	313.43	10514	316.84
GHATIA ROYAL	82470	312.70	116571	297.98
DIANA (RAMBARI)	47925	310.94	75474	312.68
AIBHEEL	204716	310.64	247673	289.83
JITI	146034	309.93	90466	307.14
CHALOUNI	68082	304.72	68892	304.13
KUMARGRAM	71936	301.46	111595	300.01
BHARNOBARIROYAL	58992	300.87	32088	225.83
ARYAMAN SPECIAL	26751	298.40	24244	287.01
ZURRANTEE	44413	297.63	59783	279.64
HULDIBARIROYAL	160757	295.75	194369	271.00
NANGDALA	61634	293.37	65278	297.10
PAHARGOOMIAH	127605	292.70	79073	327.00
BHATKAWA	91302	292.68	111692	261.68
CHENGMARI	180766	291.89	102986	289.47
MECHPARA	41814	290.53	85198	275.16
GULMA	118651	290.41	111702	300.43

* Above 5,000 Kgs.

ASSAM ORTHODOX BATTING ORDER (GTAC+CTTA) Sale 14 to 23

MARK	2022-23		2021-22	
	KGS	AVG	KGS	AVG
SESSA 'B'	11276	414.25	80400	242.89
HARMUTTY	30872	390.13	80967	269.54
DEJOO	61451	384.99	88781	282.26
BORPATRA	30622	377.17	60074	248.27
KOLONY	12233	337.26	41524	247.91
RUPAI	13121	320.21	78079	221.43
HATTIALLI	108318	301.88	80330	251.74
CHUBWA	7374	300.12	37648	259.08
KHAGORIJAN	7844	298.79	24555	226.73
LATTAKOOJAN	7843	297.86	11812	260.63
BEMOLAPUR	5108	296.52	7966	236.19
NALANI	75302	293.73	36553	244.11
BORHAT	5049	293.49	16943	260.54
BOKAKHAT	34883	291.63	9904	253.23
SUOLA	36668	286.87	31235	248.56
BARGANG	20838	285.71	63425	245.02
DIKOM	105354	285.14	94822	259.32
KOILAMARI	256277	284.95	242802	244.67
NAHORANI	41720	284.25	21434	260.88
MUTTUCK	27367	283.47	29015	241.43
NONOI	20090	282.18	43901	257.62
DHELAKHAT	55650	279.26	65533	243.37
MOHUNBAREE	20887	279.19	0	0.00
SINGLIJAN	67893	277.54	59647	250.94
AGNIGARHCLONAL	6771	274.68	2972	266.51

* Above 5,000 Kgs.

DARJEELING BATTING ORDER Sale 14 to 23

MARK	2022-23		2021-22	
	KGS	AVG	KGS	AVG
RISHEEHAT(ORGANIC)	2396	1038.25	821	383.31
PUTTABONG	2903	992.11	298	91.00
SUNGMA	2719	888.35	265	85.00
BALASUN	4167	757.87	1628	328.39
TEESTA VALLEY	8932	661.35	3985	1035.10
BADAMTAM (ORGANIC)	6955	608.64	1446	1097.23
NAMRING	3562	560.99	1758	931.03
GIELLE	10224	559.51	3871	848.84
GYA/MILLIKTHONG	4136	558.06	1148	445.67
GLENBURN	10670	517.19	5243	699.01
MARGARET'S HOPE	24510	486.47	13061	782.65
RINGTONG	1969	476.20	6927	448.07
SINGBULLI (ORGANIC)	4234	463.58	0	0.00
MIM	16892	455.98	3420	793.29
POOBONG	1312	427.32	1806	297.83
JOGMAYA	1314	422.53	0	0.00
CASTLETON	24101	418.98	12299	766.93
NAMRING(UPPER)	13171	394.29	3864	1416.21
THURBO	31044	394.26	14588	604.52
SINGELL	2754	372.97	596	433.11
SELIMBONG	1470	369.79	593	485.26
GOPALDHARA	5202	356.90	3610	546.75
BARNESBEG (ORGANIC)	6609	351.78	5005	520.36
HILLTON	12197	341.63	5964	387.66
SNOWVIEW	1718	317.39	4461	317.39

* Above 1000 Kgs.